Acronis

ACRONIS® FILES CLOUD

WHY ACRONIS FILES CLOUD

- An easy-to-use file, sync, and share (FSS) solution designed with your customer's security and privacy in mind

- A timely service that takes advantage of market demand for a secure FSS solution

- An excellent opportunity to grow your customer base and realize incremental revenues

- Easy to sell and easy to deploy, optimizing time to value

- A safe choice given Acronis' proven AnyData Engine and years of data protection expertise

- Launch quickly with zero entry costs and a per-use business model

- Provides multi-tier, multi-tenant flexible services

- Provides APIs to connect to your existing business systems

A SECURE AND PRIVATE ACCESS, SYNC AND SHARE SOLUTION DESIGNED BY A SERVICE PROVIDER FOR SERVICE PROVIDERS

To Meet the Mobility and BYOD Needs of their Customers

Designed exclusively for Service Providers, Acronis Files Cloud provides office and mobile users with safe access, sync, and share in an easy, complete, and secure hosted cloud solution. Easy to sell and deploy, you can brand Acronis Files Cloud as your own service, expand your product portfolio, and quickly realize incremental revenues.

Using Acronis Files Cloud, your customers can work with the content they need, no matter where they are, no matter what device they use — smartphone, tablet, laptop, PC, or Mac®. With Acronis Files Cloud, your customers can improve employee productivity, enhance customer service, attract new customers, and grow revenues.

WHY CHOOSE ACRONIS FILES CLOUD?

Are you looking to offer your customers a solution they need, that you can easily host and run, is ready to sell, and quick to launch? Are you looking for the best, most secure file access, sync, and share solution to expand your product portfolio?

Acronis Files Cloud is the product you want! It is the only file, sync, and share (FSS) solution designed for Service Providers to meet the needs of their customers while providing the data security, privacy, and control they demand. With no up-front investment, you can quickly deploy Acronis Files Cloud in your data center or private cloud, brand it as yours, and offer an easy, complete, and safe FSS service to your customers.

Easy: Designed with simplicity in mind, your customers already know how to use it. It's easy for your team to sell, deploy, and support. Service administrators will require minimal training to use the straight-forward management console to configure and manage settings and polices.

Complete: Complete APIs allow you to integrate Acronis Files Cloud with you billing and provisioning solutions, including Odin's (formally known as Parallels Systems) APS, to leverage what your organization already has in place to run your business.

Safe: Store customer data in your private cloud using comprehensive security and controls. Users create and edit documents using built-in Microsoft® Office functions and PDF annotations, further ensuring document security. Acronis Files Cloud also provides full support and content control for BYOD.

QUICK TIME TO REVENUE

The availability of free, consumer-grade FSS services has driven market acceptance but many organizations now realize they need more secure and private services. Better yet, more and more businesses realize that FSS solutions improve employee productivity, reduce the time to resolve customer issues, and help close deals faster. Ready to sell and quick to install, you can leverage your trusted relationship with your customers and realize quick revenues with no upfront investment.

6 Benefits Your Customers Can Realize Using a FSS Service Powered by Acronis Files Cloud

- Transform mobile devices, including BYOD, into a secure and private business platform.

- Respond faster to critical business events — including customer inquiries — and improve customer service.

- Retain more customers, attract new customers, and grow revenues by improving service to customers.

- Improve productivity and collaboration because employees can easily share data and files with colleagues, customers, and partners.

- Always know where your data is with a complete audit trail of what end users are doing.

- Provides peace of mind knowing their data is stored in a trusted Service Provider's private cloud infrastructure.

KEY FEATURES

- A customizable service that installs and runs in your private cloud infrastructure

- Supports smart phones, tablets, laptops, PCs, Macs, and all popular web browsers

- Full support for BYOD

- Easy-to-use, easy-to-manage, web-based console

- Intuitive interface and easy-to-use application for end users

- Strong authentication and secure FIPS 140-2 certified encryption

- In-app Microsoft Office document creation and editing plus PDF annotation

- APIs to integrate with business automation, billing, and provisioning solutions

- Multiple reseller tiers and multi-tenancy

- Enterprise-class audit trail and history of all transactions

- Ability to white label and brand it along with your other SaaS offerings

- 24x7 priority support for service providers

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